# X9Ware Product Schedule

#### X9Ware

Your x9.37+ACH+CPA005 support tools

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# X9Ware Product Schedule

X9Ware: Your x9.37+ACH+CPA005 support tool

## **Brochures**

Our product brochures are available on our website. Please visit: <a href="http://x9ware.com/brochures/">http://x9ware.com/brochures/</a>

# Licensing

All software licenses allow you to run our software tools at your organizational sites only. You cannot provide our software to others (eg, contractors, consultants, etc) to run at offsite locations. You also cannot package our tools for distribution in any form not expressly approved in writing by X9Ware.

Our desktop tools (X9Assist and X9Validator) have licenses which are issued on a <u>one year basis</u> and must be renewed annually. We have several basic goals which were used as the foundation for this licensing process:

- Provide an environment where new customers can install and fully evaluate the full application, allowing them to get a good feel for what X9Assist can do in their specific environment.
- Allow customers to upgrade their license if they need more capability, while fully protecting their initial investment. For example, if you want to move from a single seat license to a multiple user solution pack or to an unlimited license across your entire company, you can easily do that and we will apply your existing license to your new requirements.
- Make all of this as simple as possible. Our goal is to get X9Assist into the hands of as many users as possible and minimize the cost of administration on your end and on our end. In support of that, let us know if you have specific licensing requirements and we will gladly work with you.

X9Ware LLC provides a series of standard products and services which are outlined in this document. Changes to this Product Schedule are at that sole discretion of X9Ware LLC. Product offerings are subject to change, with items being added, changed, and removed over time. Purchase of and eligibility for any product by any customer or potential customer is at the sole discretion of X9Ware LLC.

# **Product Listing**

	Product	Description	Cost	Notes
1)	This product is offered to small businesses which are creating X9+ACH+CPA005 files and with a minimal file size requirement. It is not intended for financial institutions or third party processors, given the file size restrictions.	X9Lite is our freeware viewer which is applicable to a very large user base. However, it also has some limitations:  • Supports X9.37, ACH, and CPA005 file formats.  • Supports file size up to 100 items (larger files will not open within the viewer).  • X9.37 support is limited to forward presentment files (and not ICLR returns).  • X9.37 files will show front images only (back side images are not shown).	Free	If you have viewer requirements which are beyond these basic limits, we offer X9Vision (with these file size limitations removed) and with several added functions.
2)	X9Vision  X9Vision is a file viewer which builds on our X9Lite freeware tool by adding several important features. It removes all X9Lite file size limitations.	X9Vision supports an unlimited file size with support for X9.37, ACH, and CPA005 file formats. X9.37 support included forward presentment and returns, and will display both front and back images. X9Vision includes a recent file list, which makes it easy to reference recently		Licenses can be issued for a multi-year term. To select this option, please indicate company name and the duration in your request and send to sales@x9ware.com.

	Product	Description	Cost	Notes
		opened files. X9Vision also includes our item viewer which has a zoom mode for full image display.		
	X9Vison licenses are subscription services and must be renewed annually.	Vision 1-Seat: viewer with combined support for X9.37, ACH, and CPA005.	\$79  Prices are annual subscriptions.	Available at the discretion of X9Ware.  Annual increases per the CPI (maximum of 3%).
		Vision 5-Pack: viewer with combined support for X9.37, ACH, and CPA005.	\$159  Prices are annual subscriptions.	Five (5) users maximum.  Annual increases per the CPI (maximum of 3%).
		Vision 10-Pack: viewer with combined support for X9.37, ACH, and CPA005.	\$259  Prices are annual subscriptions.	Ten (10) users maximum.  Annual increases per the CPI (maximum of 3%).
		Vision Unlimited: viewer with combined support for X9.37, ACH, and CPA005 with an unlimited number of seats.	\$359  Prices are annual subscriptions.	The license supports an unlimited number of employees of the company, across multiple locations. It applies to direct company employees only, and not contractors or other third parties.  Annual increases per the CPI (maximum of 3%).
3)	X9Validator X9Validator provides all functionality typically used by	X9Validator provides file validation capabilities with other tools including our item viewer, modify, save, repair, export,		An annual expiring license to be used only within your organization.  Licenses can be issued for a multi-year term. To select this

Product	Description	Cost	Notes
organizations that originate and/or receive files.  Separate licensing is provided for X9.37, ACH, and CPA005 file formats.	merge, and IRD Print.  Functionality is priced per file type, and also includes viewer support for all file types.		option, please indicate company name and the duration in your request and send to sales@x9ware.com.
X9Validator licenses are subscription services and must be renewed annually.	Validator 2-Seats.  Prices are annual subscriptions.	X9.37 – \$797 ACH – \$662 CPA005 – \$662	Available at the discretion of X9Ware and specifically for credit unions, small businesses, local governments, and similar organizations.  Annual increases per the CPI (maximum of 3%).
20% discount for ACH or CPA005 when licensed with X9.37.	Prices are annual	X9.37 – \$1,439 with additional seats \$287.  ACH – \$1,195 with additional seats \$239.  CPA005 – \$1,195 with additional seats \$239.	Five (5) users maximum.  Annual increases per the CPI (maximum of 3%).
	Validator 10-Pack.	X9.37 – \$2,467 with additional seats \$244.  ACH – \$2,022 with additional seats \$202.  CPA005 – \$2,022 with additional seats \$202.	Ten (10) users maximum.  Annual increases per the CPI (maximum of 3%).
	Validator Unlimited Seats.  Prices are annual subscriptions.	X9.37 – \$3,986 ACH – \$3,309 CPA005 – \$3,309	The license supports an unlimited number of company employees, across multiple locations. It applies to employees only, and not contractors or other third parties.  Annual increases per the CPI (maximum of 3%).

	Product	Description	Cost	Notes
		X9Validator Developer: this license is applicable to third party processors and software development companies with more than 1,000 employees.  Prices are annual subscriptions.	X9.37 – \$4,544  ACH – \$3,772  CPA005 – \$3,772  This license does not apply to national banks and other similar financial institutions (those who have been issued an FRB routing).	The license supports an unlimited number of employees of the company, across multiple locations. The license applies to direct company employees only, and is not extended to contractors or other outsourced processing arrangements.  Annual increases per the CPI (maximum of 3%).
4)	X9Assist X9Assist is our flagship X9.37 desktop product. Separate licensing is provided for X9.37, ACH, and CPA005 file formats.	Our X9Assist desktop tool includes all X9Validator functions and is then extended to further include make, generate, import, scrub, print image, compare, create, repackage, clone, etc)		These licenses are available to financial institutions (those who have been issued an FRB Routing) and to other companies with less than 1,000 employees.  Licenses can be issued for a multi-year term. To select this option, please indicate company name and the duration in your request and send to sales@x9ware.com.  Usage is restricted to employees within your organization only.
	X9Assist licenses are subscription services and must be renewed annually.	Assist 2-Seats.  Prices are annual subscriptions.	X9.37 – \$1118 ACH – \$724 CPA005 – \$724	Available only through our Micro Business Program (see below).  Annual increases per the CPI (maximum of 3%).
	20% discount for ACH or CPA005 when licensed with X9.37.	Assist 5-Pack.  Prices are annual subscriptions.	X9.37 – \$2,273 with additional seats \$454.  ACH – \$1,473 with additional seats \$295.  CPA005 – \$1,473 with additional seats \$295.	Five (5) users maximum.  Annual increases per the CPI (maximum of 3%).

	Product	Description	Cost	Notes
		Assist 10-Pack.  Prices are annual subscriptions.  Assist Unlimited Seats.  Prices are annual subscriptions.	X9.37 – \$3,847 with additional seats \$384.  ACH – \$2,493 with additional seats \$249.  CPA005 – \$2,493 with additional seats \$249.  X9.37 – \$6,294  ACH – \$4,079  CPA005 – \$4,079	Ten (10) users maximum.  Annual increases per the CPI (maximum of 3%).  The license supports an unlimited number of company employees, across multiple locations. It applies to employees only, and not contractors or other third parties.
				Annual increases per the CPI (maximum of 3%).
		Assist Developer. Prices are annual subscriptions.  This license is applicable to third party processors and software development companies with more than 1,000 employees.	\$7,190  Prices are annual subscriptions.  Annual increases per the CPI (maximum of 3%).	This license does not apply to national banks and other similar financial institutions (those who have been issued an FRB routing).  The license supports an unlimited number of employees of the company, across multiple locations. The license applies to direct company employees only, and is not extended to contractors or other outsourced processing arrangements.
5)	X9Utilities	Command line tools which provides command line (batch) functions within the Windows and Linux environments. The support functions are: X9.37 file read, write, import, export, validate, merge, compare, image pull, and find/replace. A	\$9,478 (perpetual license).  Additional \$4,220 to activate the "-create" feature which embeds our E13B-OCR tool for MICR line recognition, which eliminates the need to do this through some other external product.	20% of the current license fee for subsequent year renewals.  X9Utilities Distributor product is required when creating X9.37 files for more complex operational environments (see X9Utilities Distributor below).  X9Assist Unlimited is required as a companion product when being licensed by a US "Top

	Product	Description	Cost	Notes
		very common usage is the write function which can be used to create outbound x9files to be sent to your financial institution or third party processor for clearing.	Setup cost of \$500 for each new endpoint (after the first two), to provide assistance when needed for new XML definitions.  Annual increases per the CPI (maximum of 3%).	20" financial institution.  SDK customers already have a command line version of X9Utilities since it is built into the SDK. An SDK customer can obtain a X9Utilities distribution package if desired, at a 20% discount.
6)	X9Utilities Distributor	Command line tools (as defined above) for large environments, defined as sending to more than eight (8) financial institutions OR with more than 1M items per year.  Our X9.37 "-write" function is parameter driven and designed to support a very large number of financial institutions that receive typical X9.37 files across all supported standards.  Includes up to 10 hours of technical support in the first year and 5 hours in subsequent years.	\$13,618 (perpetual license).  Subsequent year annual maintenance renewals are mandatory as long as the product continues to be utilized.  Setup cost of \$500 for each new endpoint (after the first two), to provide assistance when needed for new XML definitions. Most customers will opt to do this themselves using our examples and documentation.  Annual increases per the CPI (maximum of 3%).	Annual maintenance is the larger of 20% of the current license fee or a volume based fee, calculated as \$0.0050 for items over 1M annually. For example, annual volume of 2M items will pay annual maintenance of \$5,000. These charges are assigned retroactively each year on renewal, based on actual volume.  Item pricing can be further negotiated per agreement.  Customer applicability is at the sole discretion of X9Ware.  JAR components are optionally available to allow direct execution under a Linux JVM.  Pricing allows installation on an unlimited number of servers in your environment for an unlimited number of endpoints.
7)	X9Export	Command line tool which is limited to the X9Utilities Export function, for those customers who do not	\$5,077 (perpetual license).  Annual increases per the CPI (maximum of	20% of the current license fee for subsequent year renewals.  This product is only offered to Credit Unions, Federal Savings

	Product	Description	Cost	Notes
		require the other X9Utilities functionality.  X9Ware will provide a 20% credit of this purchase amount towards a future upgrade to X9Utilities.	3%).	Banks, and Non-Profit organizations. Use by other potential customers is at the discretion of X9Ware.  X9Export requires usage of our standard End User License Agreement (EULA) and is not available with a custom agreement.
8)	X9Ware-SDK  The X9Ware-SDK is a combination of our SDK and X9Utilities products.  It is delivered as a JAR but can also be executed (within a JVM) as a command line version of X9Utilities.  If you require our distribution packages for both the X9Ware-SDK and X9Utilities, then we waive the X9Utilities purchase price but assess the annual X9Utilities maintenance renewals at a bundled 20% discount.	This is our SDK for the Java environment.  The X9.37, ACH, and CPA005 file formats are supported from a single SDK using a common API.  The X9Ware-SDK facilitates the development and implementation of complex application solutions. It allows a Java program to perform a wide variety of functions such as read, write, modify, and validate.  The X9Ware-SDK is used to implement all of the capabilities provided through our X9Assist desktop product. We constantly enhance the X9Ware-SDK since it is the core of everything that we do.	\$19,415(perpetual license).  This is our standard pricing for typical installations. X9Ware reserves the right to assess alternative pricing for very large environments. Please contact us for more information.  Annual increases per the CPI (maximum of 3%).	20% of the current license fee for subsequent year maintenance renewals.  Concurrent and active X9Validator or X9Assist license is suggested to allow you to support the X9.37 files you create. The X9Ware-SDK license includes up to 10 hours of technical support in the first year and 5 hours in subsequent years. Additional X9Ware support is available through Extended Support (above) or a consulting engagement
9)	X9Ware-Tiff-Kit	The X9Ware-Tiff-Kit	\$7,582 (perpetual	20% of the current license fee

Product	Description	Cost	Notes
The X9Ware-Tiff-Kit includes proprietary TIFF technology that has been developed and implemented by X9Ware. It is 100% Java and not dependent on any other third party TIFF libraries.	supports creation and manipulation of X9.100.181 compliant images. This includes our reader, writer, inspector, repair, and various other tools.  X9Ware offers additional consulting services that may be needed to address specific imaging requirements in the customer environment.	Annual increases per the CPI (maximum of 3%).	for subsequent year maintenance renewals.  Customer applicability is at the sole discretion of X9Ware.
is a Java API that provides E13B MICR line recognition from captured TIFF	Our X9Ware-E13B-OCR toolkit is a separate (individual) product from our full X9Ware-SDK. Some customers may have needs for one of these products, or may have the need for both of them.  X9Assist allows users to take a complete look at the capabilities and accuracy of our X9Ware-E13B-OCR product through use of the Item Viewer. We encourage using to get a complete look our scanning results.	This is introductory pricing which will be increased in the future.  There are no per item charges.  Assets < \$100 billion: \$8,127 as a perpetual license.  Assets > \$100 billion and large third party processors: \$15,454 as a perpetual license.  Annual increases per the CPI (maximum of 3%).	Annual maintenance is the larger of 20% of the current license fee or otherwise a volume based fee, calculated as \$0.0050 (one half cent) for the first one million items and then \$0.0025 for subsequent items. These charges are applied to each twelve (12) month period and estimated for the first year.  Subject to customer volumes, per item pricing can be further reduced based on negotiated agreement.  Concurrent and active X9Validator or X9Assist license is suggested to allow you to support the X9.37 files you create.  Throughput has been measured as high as 100+ items per second when running multithreaded, using the tools as provided.

	Product	Description	Cost	Notes
	Extended Support	provides additional support for those organizations that require it. This	expiring subscription service.  Annual increases per	allows organizations to easily budget for this item.  Extended Support is a good
		includes consulting on a fixed bid basis and our assistance to implement validation rules for your internal X9.37 file formats.		alternative for those customers who require a support contract with X9Ware LLC, since it is offered on a fix-cost basis.
12)	X9Ware Source Code Escrow (X9Assist + X9Ware- SDK)	Escrow services which is based on contractual agreements provided through NCC Escrow Management (formerly Iron Mountain). Each new X9Ware software release is provided to NCC, along with documentation and all tools that are needed to build our software products.	\$2,782 (first year). \$2,088 (subsequent years).  Annual increases per the CPI (maximum of 3%).	Establishment of a three way escrow agreement between NCC, X9Ware LLC, and your organization.  Software Escrow is available for our X9Assist, X9Utilities, X9Ware-SDK, and X9Ware-E13B-OCR customers. It is not available for lessor products.  Escrow is normally established at the time the first X9Ware product is acquired. If Escrow is established later at a time when additional products are not being added, there is an additional fee of \$500 for each year that was bypassed from the initial licensing.

# X9Validator / X9Assist – Multiple File Dialects

Our X9Validator and X9Assist desktop products support a variety of common file dialects:

- X9.37 check image, which includes all common industry specifications including DSTU, X9.100-187, Universal Companion Document (UCD), and X9.100-180.
- ACH (NACHA) 94 byte file format.
- CPA005 (Canadian) electronic file format, which includes financial transactions as well as notice of change.

This support is implemented in a common runtime executable using a single installation process. The user license activates specific dialects based on the your purchased file dialect functionality. For example, an X9Assist Unlimited license can be for any combination of file dialects. Your organization might license such combinations as X9.37 only, X9.37+ACH, X937+CPA005, etc.

Once you purchase a specific dialect (eg, X9.37), you can then add other dialects which will receive a 20% discount from their standard price. In the case of X9.37+ACH, the licensing amount would be the X9.37 amount plus 80% of the ACH licensing amount.

## Annual Price Increases

Our product prices are generally increased by the CPI (Consumer Price Increase) in September of each year, capped at a maximum of 3%. The CPI is a measure of the weighted average of prices of a basket of consumer goods and services, such as transportation, food and medical care. It is calculated by taking price changes for each item in the predetermined basket of goods and averaging them. The CPI is commonly used to assess price changes associated with the cost of living. As a result, we apply the CPI to our prices as a fair reflection of ongoing economic conditions.

# **Product Upgrades**

We extend a 20% discount when upgrading from one product to another. For example, X9Export customers would get a 20% discount when upgrading from X9Export to X9Utilities.

## Pro-Rated Trade-ins

We provide pro-rated trade-in credits as follows:

- Our desktop products are annual subscriptions. When you upgrade from one desktop product to another, we provide a full pro-rated credit for the remaining value of the current license. For example, if you are three months into an X9Assist Solution Pack license and then upgrade to X9Assist Unlimited, we extend a 75% credit of the theX9Assist Solution Pack license towards your new license. The 75% credit represents the value of your remaining 9 months.
- When upgrading from X9Utilities to either X9Utilities Distributor or the X9Ware-SDK, we provide a 100% credit of your original X9Utilities purchase amount when the upgrade is within the first two years, and 80% thereafter.

# Re-Instating Dropped Maintenance

X9Ware highly encourages customers to remain on maintenance as long as they are using each of our products. If maintenance is dropped and resumed later, then a 120% pro-rated maintenance fee is assessed for all skipped maintenance payments. Once software maintenance has been expired for three (3) years or more, the maintenance subscription is considered as "Not Renewable." This means you cannot renew software maintenance, and will instead be required to purchase a new license to receive a new copy of the software to reinstate your maintenance and support. Staying on maintenance is important. It allows you to get software updates, ask questions through our technical support team, have access to on-demand training, and remain on a predictable budget plan.

# X9Ware Extended Support

X9Ware product support is provided as part of our licensing at no additional cost. Our product core support includes various activities including problem resolution, response to questions, and high level training sessions as needed by your teams. However, our standard product support does not include our work on client specific solutions, even when X9Ware tools are being used to solve customer specific projects. Extended Support is appropriate when you know you will need limited consulting services from X9Ware on your projects, or if you plan to implement X9.37 rule variants to support your internal X9.37 specifications. Our Extended Support product is available to address these various support scenarios.

Extended Support provides X9Ware LLC consulting services to your organization on a fixed cost basis for a period of twelve (12) months. This time frame would be ideally aligned with the customer license renewal cycle which will simplify the payment process for both parties. The use of fixed bid allows customers to plan for and budget this expense, thus eliminating the more complex process of one off project related expense approvals.

Extended Support will include up to an approximate limit of forty (40) hours of X9Ware efforts during the support period. Our standard pricing for Extended Support may prove to be insufficient for certain customers based on more complex environments and their specific needs for X9Ware assistance. These situations will be identified based on actual experience and will be mutually resolved when encountered.

As part of Extended Support, X9Ware will provide documentation on our X9.37 rules engine which allows you to use our tools to validate your internal X9.37 file formats. This documentation is confidential and proprietary to X9Ware and shall not be shared outside of your organization.

# **License Descriptions**

Descriptions of each available license type for our desktop tools:

License Type	License Description
Evaluation	The intent of an evaluation license is to allow you to perform all application functions, for the purpose of understanding our capabilities and determining how X9Assist meets your specific requirements. The complexity is that we obviously need you to perform the evaluation in a reasonable amount of time, and to give you some motivation to move to one of our standard license scenarios.
	As a direct result of that, the evaluation license has 30 day duration and will expire at the end of this period. However, you can easily reinstall and get thus get another 30 day evaluation. Thus you are not expressly limited to a 30 day evaluation.
	As part of the evaluation process, you are limited to check image files that do not exceed one hundred (100) items. If you open a file that exceeds this file size, the file will be truncated at that limit and you will be allowed to browse and act upon those checks that were loaded prior to the limit being reached. This approach is designed to allow you to see make use of all available X9Assist functionality, and to provide a bit of motivation to move to one of our standard license scenarios.  At any time during the evaluation process, you can request a license from our web site (www.x9ware.com) or through email to x9assist@x9ware.com. At that time, you will be issued a license key which will allow you to move to one of our standard licenses. Your one year license will begin at this time, and not from when your evaluation period started.
2-Seats	A two seat license authorizes two users to utilize the licensed product on an unrestricted basis against any file size. This license is issued to a specific client name. The license key should be restricted to those two individuals and not shared with others.
Solution Packs (5- Seats, 10- Seats).	A solution pack license authorizes a group of users to utilize the licensed product on an unrestricted basis against any file size. The solution pack license is issued to a specific company name and users must exist within that company. The license key should be distributed as needed within the company and shared with others only on this "need to know" basis. The company is respectively requested to monitor the number of users that they have activated and ensure that it stays within the licensed solution pack level. If that level proves insufficient, then the company can upgrade to the unlimited license.
Unlimited	An unlimited license authorizes all employees of the company to have unlimited and unrestricted basis against any file size. We suggest that the license key be maintained by a single individual or a management group. Authorization of the application is accomplished through distribution of the software that includes an encrypted licensing file which is generated from the licensing process. The licensing company is respectively requested to control the licensing key as it would all proprietary information within their organization.

License Type	License Description
	Our goal is to have a pricing model that encourages as many customers as possible to select the unlimited licensing option. An unlimited license will allow customers to maximize the use of X9Assist across their entire organization. This approach eliminates the need to track how many users currently exist, and eliminates potential problems of mistakenly exceeding your licensing agreement. It allows you to give X9Assist to users who many need it infrequently but would still obtain benefits.
	Finally, to further benefit your consideration of this option, X9Ware will implement requested enhancements from our Unlimited customers on a very timely basis (as long as those enhancements are generic enough to be of benefit to other customers). Essentially this means that if you select an Unlimited license, we will enhance X9Assist to meet your needs and per our product road maps. There are two reasons for this. First, we obviously do want to build the relationship, and we hope that this is one way of accomplishing that. Second, we want to make X9Assist as good as we can, and this is one of the ways that we help us to achieve that goal.
Enterprise	Our Enterprise products are most applicable to customers with an increasingly large number of users running our desktop products. These tools help to manage the environment in three ways. First, usage is tracked by user-id by month, so you are always aware of which users are using the X9Ware desktop tools. These statistics identify the specific users who have launched our products and release management information including build level and installation date. This information is captured regardless of how the software was installed on those devices. Second, file modification logs are accumulated and stored in a centralized folder location, which provides the information that you need to track modified files (records, fields, values). Finally, a new synchronization process automatically distributes renewal license keys throughout your organization. The goal of our Enterprise products is to simplify the complex support tasks specifically associated with larger organizations.
Developer	Our developer license is targeted for large software development and third party processors who are using our tools to support financial institutions and other organizations. We have created this separate license category because we feel that such organizations can obtain the benefits of our tools across a large number of institutions.

# **Licensing Considerations**

#### License Duration

Our licenses are issued for a duration of one or more years. You can purchase a multi-year license to eliminate expiration date issues. Our applications provide informational messages on any upcoming license expiration within thirty (30) days in advance of the expiration.

# License Upgrades

If during you license period you have the need to upgrade to a higher level license, X9Ware will issue a new license at the higher level and will apply the prorated amount to your existing license to the dollar amount of your new license. This maximizes your investment since it guarantees that you can always upgrade to a higher level license at any time.

# **Product Usage**

Our products are designed to be used by our customers for their own internal use and also to serve as the basis to implement more advanced products to their customers. We firmly believe that our core capabilities are very unique within the industry. Our tools can be of great value when used as the basis to implement your products and services. However, we also believe that it is appropriate to use our tools as the sole basis of products that would be sold to the marketplace. For example, we believe it would be inappropriate for a customer to purchase a limited license of our tools which would then be used solely for the purpose of marketing functions such as Make, Merge, Export, or Scrub through a proprietary website of their creation. If such a web presence represents a viable business opportunity, then X9Ware reserves the right to build and market such a service. We would consider it inappropriate for others to use our technical tools as the basis to offer such advanced X9.37, ACH, or CPA005 functionality across the web, merely by implementing a front-end and collects data to be processed through our tools.

## Software Escrow

X9Ware LLC offers a software escrow service which is provided through NCC Software Escrow (formerly Iron Mountain), who is an industry leader for data and records management. When you sign up for this product, your company will be added to a master agreement which is administered by NCC.

Software escrow is made available to customers who license our X9Assist, X9Utilities, and X9Ware-SDK products. It is not available to users of other X9Ware products. Software escrow is dependent on an active product relationship with X9Ware. If a customer makes a decision to not renew a product license or ongoing maintenance, then this decision also terminates any software escrow relationship that might exist at that time, regardless of the expiration date of that escrow agreement. If any such contract exists at the time of termination, no refunds will be issued for a remaining residual software escrow time period. The customer decision to terminate the product relationship also terminates the escrow agreement. X9Ware will notification NCC of this cancellation immediately based on non-renewal of the associated product license (eg, X9Assist, X9Utilities, etc).

X9Ware will be responsible for all payments to NCC. This is a necessity so we can fully manage the relationship with NCC, and so that all customers are using the escrow service in a consistent manner. Our costs to NCC consist of much more than just the cost of their service, since we have considerable ongoing expense to create escrow deposits of all software and build tools, as well as maintain documentation required for the technical aspects of the associated build processes. The NCC service is just a subset of our overall costs. If customers have concerns regarding our status with NCC, they can certainly query them as often as they like regarding our status.

Each new release of X9Assist, X9Utilities, and our X9Ware-SDK is updated through an escrow deposit that is provided to NCC as part of our release management procedures. This escrow deposit is then warehoused and managed by NCC on an independent basis. They provide email notification to all of our registered escrow product customers when they have received and confirmed each new software escrow deposit.

Our individual escrow deposits contain more than just our source code. They instead include all software and documentation that is needed to completely build our products using our core system tools. The X9Ware Technical Manual outlines the step by step build procedures that are needed to take each product from source to the installation packages.

The X9Ware Technical Manual documents the environmental parameters and tools that are used by X9Ware LLC to build our distribution packages. This includes the various configuration options that are used within Eclipse. The build process is fully automated based on Gradle, using ProGuard, Jpackage, and Jlink. It similarly defines our usage of an internal Git Repository which is used to store all software components. It includes all information regarding our website construction and a history of some of the technology changes we have made through the years. It defines the short list of open source tools that are required by our build and the reasons behind their usage. The X9Ware Technical Manual is updated on a continuous basis by X9Ware and is included in our escrow management software deposit as provided to NCC.

# **Discounts**

## Non-Profits

We offer a 10% discount to all registered nonprofit organizations. Please inform us of your non-profit status so we can update your records on our end and extend this discount.

## Referrals

Please help spread the word about our products! We extend a referral credit of up to \$500 for each new customer you send our way. Just notify us within 7 days of our first contact date for each newly established customer. Referral credits are provided at the time of your next invoiced renewal.

# Micro Business Program

Our single seat X9Assist license available through our Micro Business Program. X9Ware LLC extends this offering to independent consultants, startups and Micro ISVs (five employees or less) in order to reduce their costs and demonstrate our products. This is a discount program only, where all other terms, conditions, and support remain unchanged.

To request this pricing, please describe your specific situation when applying for this licensing alternative. A verifiable company presence (website, company profile, registration record, etc.) is required. Availability of this offer is at the sole discretion of X9Ware LLC. We reserve the right to change the above terms and conditions and the right to cancel this Program at any time.